



**Energy Efficiency Board
Commercial & Industrial Committee Meeting**

Tuesday Aug 9, 2022

1:00 – 3:30 PM

Meeting Materials

[Meeting Recording](#)

Minutes

1. Roll Call

Board Members: Kate Donatelli (DEEP), Neil Beup, Anthony Kosior, Ron Araujo, Donald Mauritz, Walt Szymanski, Hammad Chaudhry

Board Consultants: George Lawrence, Deidre Sanders, Emily Rice, Phil Mosenthal, Allison Carlson

Other Attendees: Alain Olhaberry, Aldiana Anthony, Alex Sopolak, Brandon Mark, Brendan Thomas, Colleen Morrison, Daniel Robertson, Dave McIntosh, Glen Eigo, Jorden Schellens, Mackey Dykes, Peter Ludwig, Peter Millman, Ricky Jordan, Shea Kirwin, Shubhuda Kambli

Mr. George Lawrence proposed a change to the agenda; removing Item 7 and rescheduling it for a later date. Mr. Anthony Kosior moved to remove Item 7; Kate Donatelli seconded. The motion passed 3-0.

2. 2nd Quarter 2022 Metrics update – Companies

DEEP's 2020 CLM Plan Update Compliance Order #18, states the Companies, Consultants and DEEP will develop a set of quarterly data reports required for program oversight. Mr. Joel Kopylec, Avangrid, and Ms. Jordan Schellens, Eversource, provided a quarterly overview of key metrics for the Companies. The results are summarized in a PowerPoint presentation that can be found in the [materials folder](#).

Referring to Slide 9, Mr. Lawrence asked if midstream has accounted for 50% total savings in the past and Ms. Schellens indicated she would need to look at previous reporting to be sure.

Referring to Slide 13, Mr. Lawrence asked what measure the large gas project was that represented a big portion of the healthcare savings. Ms. Schellens said she would look at the details and suggested the Companies could provide a case study. Mr. Lawrence commented that the project was impactful and it would be interesting to see more details.

3. DEI Metrics, Data, and Discussion - Companies and Consultants

Mr. George Lawrence noted that the Companies are having a hard time meeting Diversity Equity and Inclusion (DEI) metrics, as highlighted in the previous presentation. Ms. Jordan Schellens, Eversource, provided an interactive presentation that included background on DEI metrics, customer vertical and quartile numbers as well as 5-year average savings.

Mr. Lawrence asked where restaurants were in the verticals and Ms. Schellens said that they

were retail and most likely quartile 4.

Ms. Schellens also led the Committee through an exercise to assign effort and impacts for various equity goals (Slide 5).

Ms. Sanders asked if the Companies are tracking data that would help determine percent of utility expenses related to income for customers, particularly when targeting environmental justice communities (EJCs) and other disadvantaged customers. Ms. Sanders added that knowing more about energy poverty and what investments customers can't make because of high energy costs. Mr. Phil Mosenthal noted that the type of operation should be considered when looking at percent of energy costs related to income. Ms. Schellens noted that it may be difficult to collect the income data.

Ms. Donatelli said COVID had a lot of compounding effects, with various impacts and noted that she wasn't sure how long COVID metrics would be relevant.

Ms. Deidre Sanders asked if there's a certification that can be added to the form to identify disadvantaged enterprises (MWBE). Ms. Donatelli noted that businesses can self-certify and the Department of Administrative Services maintains the list.

Mr. Kosior noted that businesses have adopted manual controls during the pandemic and anticipates that controls is an area for improvement when operations get "back to normal".

Ms. Sanders suggested a heat map on the intensity of importance to the program or to the customer. Differentiating EJ communities on the heat map can also help prioritize efforts that target those customers.

A copy of the presentation, which was updated to show the results of the equity exercise, is available in the [materials folder](#).

4. Green Bank Financing Update and Discussion – CT Green Bank

Mr. Peter Ludwig, CT Green Bank, provided slide deck summarizing the Connecticut-Property Assessed Clean Energy (C-PACE) program, including how the program works, program metrics and new eligible measures. Mr. Ludwig's presentation can be found in the [materials folder](#).

Mr. George Lawrence asked if C-PACE has a term limit and Mr. Ludwig said C-PACE can be up to 25 years.

Mr. Lawrence noted that the 2023 Draft Plan Update indicates the Companies will look to offer increased financing options and will continue to offer increased financial assistance to customers. Mr. Lawrence led the Committee in a discussion around financing. Mr. Lawrence provided a slide deck that included financing discussion points, which can be found in the [materials folder](#).

Mr. Mackey Dykes, CT Green Bank, indicated that the Green Bank would like to help investigate what gaps exist and what new tools are needed to meet the change of goals around financing.

Mr. Anthony Kosior said that for heat pumps to be the most effective, the customers need to be educated that weatherization might need to happen based upon their ability to maintain environmental conditions at a lower temperature. A stress test may be needed to determine feasibility for a building.

Mr. Lawrence asked the Companies if the programs provide financial tools that help inform

customer decision-making (rate of return, cash flow, etc.). Ms. Jordan Schellens said that Small Business does, and Mr. Joel Kopylec said he would need to confirm on the large commercial side. Mr. Lawrence noted that simple payback is less useful.

5. 2023 Plan Update Budget and Revenues – Consultants and Companies

Mr. George Lawrence noted the next Plan Update Filing will be September 1, 2022. An updated budget was submitted by the Companies March 1, 2022. Mr. Lawrence reviewed proposed budget and revenue changes in the 2023 Draft Plan Update. Mr. Lawrence noted there were no changes to C&I Demand, C&I Financing Support, or Education as compared to the March 1 Filing. Mr. Lawrence's presentation also compared historic and planned revenue to historic and planned C&I budgets. A copy of the presentation can be found in the [materials folder](#).

Regarding Slide 7, Ms. Kate Donatelli asked if there were C&I programs not included in the revenue and budget charts. Mr. Lawrence noted Financing and Demand were not included.

6. Early Retirement Baseline Progress check in – Companies

Ms. Jordan Schellens provided an update on behalf of the Companies. Ms. Schellens noted there is an internal working group putting together a list of measures that qualify, assessing the math testing tool, and trying to figure out how best to put this concept into practice. Ms. Schellens indicated vendors may be engaged in the conversation, and asked if Mr. Daniel Robertson would be interested in joining the working group. Mr. Robertson said he would like to join.

Ms. Schellens said the working group would keep the Committee updated. Mr. Glen Eigo added that the Evaluation Committee met yesterday and discussed at length the residential and commercial early retirement baseline study. Mr. Eigo noted that the scope of the study will hopefully include methodology to classify early retirement and claim savings in addition to baselines. Mr. Eigo explained what Massachusetts does.

7. Metered Energy Efficiency Transaction Structure (MEETS) – Peter Millman

This was not discussed per the vote at the beginning of the meeting.

8. Planning for September C&I Committee Meeting

Mr. George Lawrence led a discussion on topics for the Committee's next meeting in September. Mr. George Lawrence asked if the 2023 Draft Plan Update would be up for a vote in September and Ms. Emily Rice said it should be. Mr. Lawrence suggested the Committee review the draft in September so suggestions can be provided to the board.

Mr. Lawrence shared that the Energize CT website would be finished in August and asked if the Committee would like to discuss C&I Marketing and new website content. Ms. Schellens said she would ask if someone on the marketing team could join. Ms. Kate Donatelli shared that the Board will be receiving a live demo at the August meeting tomorrow.

Mr. Lawrence said the September Board Planning meeting is coming up and suggested that Board members provide content ideas to the Executive Secretary. Ms. Emily Rice noted that the Annual Planning Meeting will be September 7th, and the Board is still developing content for that meeting.

Ms. Alex Sopolak noted that the Companies have made some progress on increasing pathways for grocery measures and can provide an update.

Ms. Kate Donatelli said that DEEP met with contractors and discussed coordination between specialized residential and small business contractors, and suggested the C&I Committee could kickoff the conversation.

9. Adjourn

The meeting was adjourned.