



Energy Efficiency Board Planning and Monthly Meeting

Wednesday, June 24, 2020, 10:00 am – 2:30 PM (Webinar Only)

MINUTES¹

In Attendance

Voting Board Members: Neil Beup (EEB Chair), Amanda Fargo-Johnson (EEB Vice-Chair), Mike Li, Jack Traver, John Wright, Amy McLean, Brenda Watson, Bruce McDermott, Eric Brown, John Viglione

Utility Board Members: Ron Araujo, Steve Bruno, Liz Murphy, Will Riddle

Board Members Not in Attendance: Scott Whittier

Board Consultants: Glenn Reed, Phil Mosenthal, George Lawrence, Richard Faesy, Craig Diamond

Others: Donna Wells, Diane Del Rosso, Tim Fabuien, Ricardo Jordan, Jordan Schellens, Luz McCarthy, Guy West, Joe Roy, Sabrina Xie, Randy Vagnini, Rebecca Meyer, John Salafia, James Klase, Brian Malarkey, Tasha Perreault, Paul Horowitz, Mike Uhl, Matt Trager, Andy Frank, Danny Dietrich, Dan Robertson, Tammy Wilson, Rebecca Baez Castro, Ida Churchill, Alfred Bildodeau, Damaris Velez, Joel Kopylec, Samantha Caputo, Darrel Young, Edgardo Mejias, William Giblin, John Kibbee, Tim Schneider, Amanda Gill, Miles Ingram, Ghani Ramdani, Brendan Thomas, Karlyn Lempa, Alyssa Hofferth, Antonio Perna, Linda King, Sarah Proto, Julie Saimininkas, James Correira, Amanda Trinsey, Michael Cresta, Pete Carlson, John Latour, Ramadan Gherri, James Klase, Steven Robinson, Darrel Young, Rich Cardita, Robert Auer, Thomas Phillips, Matt Menard, Patrice Gillespie, Antonio Pena

I. Planning Meeting

2021 Plan Update

- Review of 2021 Plan Update Process, Timeline & Priorities. Mr. Reed provided a presentation with an overview of the 2021 Update planning process and timeline. Mr. Brown noted that 2021 program activities should include collaboration and coordination with the CT Green Bank. Mr. Reed then provided a presentation on the seven main priorities of the 2019-2021 C&LM Plan. He noted that some of the priorities would be informed by DEEP's cost-effectiveness discussions.
- Challenges and Opportunities
 - *Review proposed 2021 Plan Budgets & Savings*. Mr. Bruno provided a presentation on the Companies' proposed 2021 budgets and savings. He noted

¹ Meeting presentations/materials available in Box.com: <https://app.box.com/s/gq0hbtg7o0u4ybnufvum8du4fhky2ixi>

that there would be a high level of uncertainty with the budget and savings numbers due to Covid-19.

- *Review possible impacts of Covid-19 on planning, and process for integrating uncertainty into programs goals and Performance Management Incentives (PMIs).* Mr. Reed noted that there was significant uncertainty with the 2021 Update, including revenues and savings, program goals, and PMIs. Mr. Bruno and Ms. Murphy provided a presentation for the Companies on the impact of Covid-19 thus far on program spending and savings. Overall, the Companies are behind on spending and savings, but revenues have not decreased significantly. They anticipated an increase in spending and savings over the course of the year (“hockey stick” effect). Mr. Reed suggested that the Companies report out on spending, savings and revenues at all remaining Board meetings this year, to track progress. Mr. Reed provided a presentation on PMIs. He asked if there should be adjustments made to the PMIs. He said that the Board had an opportunity to shape the PMIs moving forward, and that the right time to do so might be with the 2022-2024 C&LM Plan. Ms. McLean said it was important to understand how the PMIs compared to other states, and it was noted that could be a topic of discussion at future Board meetings. Mr. Reed then presented on the potential role of electrification in C&LM programs. He noted that there was no clear direction from the EEB on electrification moving forward, and he suggested that electrification could be addressed at the Committee level and could be informed by DEEP and the Governor’s Council on Climate Change.
- Residential Discussion of 2021 Plan Update. Mr. Faesy provided a presentation. Ms. McLean said that Mr. Faesy’s presentation asked the right questions, and she noted that the questions would be discussed at upcoming Residential Committee meetings. In regard to PURA’s Sprint process, Ms. Watson asked if the RFP process would be able to market low-income programs to low-income customers, and if there was an opportunity for selected contractors to promote low-income programs.
- C&I Discussion of 2021 Plan Update. Mr. Lawrence and several representatives from the Companies provided a presentation. Mr. Kibbee asked if there was a lighting saturation survey that breaks out market segments. Mr. Reed said that the low-income sector should be the last sector for which to end lighting incentives.

Guest speakers

- Danny Dietrich - Lowes. Mr. Dietrich provided a presentation on a Networked High Performance Lighting Retrofit Project at a Lowes distribution center. He also discussed an electric vehicle (EV) charging project at the distribution center. He said that the main costs of the EV charging were the infrastructure costs rather than the charging itself. He said that some customers were asking for EV charging to be made available, and that Lowes considered EV charging to be part of its sustainability program.
- Andy Frank - Sealed. Mr. Frank provided a presentation with an overview of Sealed’s services. A Board member asked how long Sealed had been in business. Mr. Frank said that the company started in 2012. He said they were currently only offering services in New York, but they had plans to expand into other states. He noted that Sealed’s services were not appropriate for all customers. He said that the company had thus far

completed about 600 projects, and that the first quarter of 2020 has been their best quarter to date. He said they were currently doing projects at a rate of about 400-500 per year.

II. Monthly Meeting

Process

Minutes - approve minutes from 5/13/20 and 5/18/20 Board meetings

The Board considered whether to approve the minutes from the 5/13/20 EEB meeting and the 5/18/20 EEB special meeting. Ms. McLean moved to approve both sets of minutes. Mr. Traver 2nd. All present voted to approve the minutes. **5/13/20 and 5/18/20 EEB meeting minutes approved.**

Public Comments

- Dan Robertson, ArtisEnergy Solutions - Mr. Robertson noted that there had been a federal court ruling which said that the Connecticut General Assembly had the right to divert C&LM funds for other purposes. He asked for the Board's support in taking action in response to the ruling. Mr. Beup provided a reminder that the EEB did not lobby, but that individual Board members were allowed to lobby. Mr. Robertson also said that C&I project volume was returning slowly.
- Randy Vagnini, Energy Resources - Mr. Vagnini said that aggregation would be an important issue for C&I contractors in 2021.
- Ida Churchill, Energy Efficiencies Solutions - Ms. Churchill said she was still looking for information from the Companies on re-opening. She said that crews were back to work this week. She said the Tyvek suits were unnecessary, and were causing some employees to overheat. She also said that personal protective equipment (PPE) was on back-order until July.
- Tom Phillips, Efficient Lighting & Maintenance - Mr. Phillips said the Tyvek suits were unnecessary and excessive, and were too hot to be worn by employees. Mr. Beup said he acknowledged the C&I vendors concerns about the Tyvek suits, and suggested that the Companies respond to their concerns. He noted that the EEB did not have expertise in health or PPE.

Vote: approval of Executive Secretary

Mr. Fargo-Johnson said that the Consultant Committee had received and evaluated three bids for Executive Secretary. She said that the Committee was recommending that Linda King of the Energy Group be approved by the full Board. Mr. Traver asked how the EEB was supposed to vote on a candidate, when the Consultant Committee's ranking of candidates was redacted. Mr. Beup said that all three Committee members had come to the same conclusion about which candidate to recommend to the full Board. Ms. Mclean moved to approve Linda King of The Energy Group as the Executive Secretary. Ms. Traver 2nd. **All present voted to approve Ms. King as Executive Secretary.** It was noted that Mr. Diamond would train Ms. King during the month of July, and that she would take over as Executive Secretary on August 1.

Vote: Bi-annual election of EEB Chair and Vice-Chair

Ms. Fargo-Johnson nominated Ms. McLean to be Vice-Chair. Ms. Watson 2nd. **All present voted to approve Ms. McLean as Vice-Chair.** Mr. Beup thanked Ms. Fargo-Johnson for her many years of service in her role as Vice-Chair, and noted that she would continue her role as Board member and member of the Consultant and C&I Committees. Ms. Fargo-Johnson nominated Neil Beup to continue as EEB Chair. Mr. Traver 2nd. **All present voted to approve Mr. Beup as EEB Chair.**

Vote: approval of EEB representative to Joint Committee

Ms. Fargo-Johnson nominated Mr. Viglione to be the 2nd EEB representative on the EEB-Green Bank Joint Committee. Ms. Watson 2nd. **All present voted to approve Mr. Viglione as the 2nd EEB representative to the Joint Committee.**

Programs and Planning

Update on re-opening activities for on-premises work

Mr. Araujo provided a presentation on Residential re-opening activities and status. Ms. Murphy provided a presentation on C&I re-opening activities and status.

Monthly and YTD program revenues, expenditures, and savings

Mr. Bruno provided a presentation on behalf of the Companies on YTD revenues, expenditures, and savings. He noted that much of this information had been presented in the morning planning meeting.

Process and timeline to review and revise 2020 goals and PMIs

Mr. Reed provided a presentation. He said that decreased sales in 2020 could lead to lower revenues and budgets. He said that the suspension of on-premises work would likely lower attainment of savings. He noted that DEEP's May 22 Determination had requested that the Companies report on the status of program activity by August 31. He said that we would be able to assess how to move forward with the 2021 Plan Update after the Companies' report on August 31.

Other

Ms. Wells noted that there would be a Residential CTAC meeting tomorrow at 9:00 am. Ms. King said that she looked forward to working with the EEB.

Closing Public Comments

None.

The meeting adjourned at 2:29 pm.