



## Energy Efficiency Board Monthly Meeting

Wednesday, September 12, 2018, 1:00 – 3:30 PM  
10 Franklin Square, New Britain, CT (Hearing Room 2)

### MINUTES<sup>1</sup>

#### In Attendance

Voting Board Members: Bill Dornbos (EEB Chair), Amanda Fargo-Johnson (EEB Vice-Chair), Taren O'Connor, Mike Wertheimer, Jack Traver, Diane Duva, Adrienne Houel, Ravi Gorthala, Neil Beup

Utility Board Members: Ron Araujo, Chris Plecs, Pat McDonnell

Board Members Not in Attendance: Eric Brown, Roddy Diotalevi, Justin Connell

Board Consultants: Glenn Reed, George Lawrence, Jeff Schlegel, Craig Diamond

Others: Mary Sotos, Steve Bruno, Will Riddle, Linda Foreman, Guy West, Donna Wells, Anthony Clark, Bruce McDermott, Kyle Ellsworth, Mark Thompson (phone), Mackey Dykes (phone), Vinay Ananthachar (phone), Jennifer Hunsperger (phone)

#### Process

##### Minutes

The Board considered whether to approve the minutes from the August 8, 2018 Board meeting. Mr. Traver moved to approve. Ms. O'Connor 2<sup>nd</sup>. All present voted to approve, except Mr. Beup and Mr. Wertheimer who abstained.

##### Public Comments

Amanda De Vito Trinsey, representing Connecticut Industrial Energy Consumers (CIEC). Ms. De Vito Trinsey said CIEC had made recommendations to change how funding is allocated to, and used by, large C&I customers. She said that on behalf of CIEC, she was making the same recommendations to the full Board today.

Update on Fireye product eligibility issue. Mr. Plecs said that Eversource was still encouraging Fireye to work through the Policy Working Group (PWG) process for approval. Mr. McDonnell said he would like Fred Gordon to make a presentation to the EEB to present his view on the PWG's position on the Fireye technology.

##### Extending Consulting Agreements

Ms. Fargo-Johnson said that the Consultant Committee was recommending that the agreement with Schlegel & Associates should be extended for 12 months (through Dec

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<sup>1</sup> Meeting materials available in Box.com: <https://app.box.com/s/01sqsrz8ccxd81f6t8iepfjwea24h4tw>

2019), and that the agreement with SERA should be extended for 9 months (through Sept. 30, 2019). There was discussion about potentially having SERA's contract end on June 1, 2019, and Schlegel & Associates' contract end on Sept. 1, 2019; that would result in the RFP being earlier in the year. The Board agreed to stagger the RFPs. There was some discussion about when the RFPs should be issued. **Motion: the Board will extend the agreement dates for SERA and Schlegel & Associates for no longer than a year, but not less than 9 months.** Ms. O'Connor moved to approve, Mr. Gorthala 2<sup>nd</sup>. All present voted to approve. **Motion approved.**

Mr. Gorthala announced he would be stepping off the Board, and said the New Haven Chamber of Commerce would be recommending Bruce McDermott as his replacement.

## **2. Programs and Planning**

### 2019-2021 C&LM

Mr. Schlegel provided an overview of the process for today.

- Key Plan Elements. Mr. Bruno provided a presentation on behalf of the Companies. Ms. Duva noted a conversation that took place at yesterday's C&I meeting regarding the need for CT to do better job at supporting replacement of industrial equipment not only for the purpose of replacement for retirement. Ms. O'Connor requested a future update on the Customer Engagement Platforms. Mr. Schlegel said the consultants would be doing that sometime before the end of 2018. Mr. McDonnell said there were 18,000 visitors to the Energize CT Center in 2017, and 10,000 visitors in 2018.
- Budgets and preliminary goals/savings. Mr. Bruno provided a presentation on behalf of the Companies.
- EEB Consultant Recommendations. Mr. Schlegel provided a presentation. He noted the Consultants' recommendation on pages 3 and 4 of the presentation regarding the proposed 2019-2021 C&LM Plan text and budget.
- Avoided costs and cost-effectiveness inputs for 2019-2021 Plan. Mr. Schlegel provided a presentation. He said that greenhouse gas (GHG) avoidance should be incorporated into the state's cost-effectiveness testing. He recommended that the Board support a study that would be a first step toward doing this (such a study was conducted in Massachusetts). Mr. McDonnell recommended doing the study in 2019 rather than in 2018. Mr. Schlegel recommended that the study should be initiated in 2018, and paid for in 2019. Mr. Dornbos said he supported Mr. Schlegel's recommendation. Mr. Dornbos noted that this study would help to answer the question about how energy efficiency compares to other GHG reduction measures, such as solar. Ms. O'Connor said she likely would support the study as well. Mr. Traver also said he supports moving forward with the study.
- Board discussion. Ms. Houel asked if there was a list of ways in which the 2019-2021 C&LM Plan supports the Comprehensive Energy Strategy (CES). She also asked about what the impact would be of declining lighting savings. Mr. Bruno said the Companies would footnote priority Plan items that support the CES. Ms. Houel suggested that the Plan should clearly discuss declining lighting savings. Ms. Duva said that the declining savings in lighting suggests that savings as a percent of sales

should not be the only main metric for the Programs. She said that other metrics should be added that are just as important. Mr. Gorthala asked about heat pumps in the C&I program. Mr. Lawrence noted that adoption of heat pumps has been low in many states. Mr. Beup commented on key programmatic issues that had been raised related to changing offerings for large industrial customers. He noted that it would be a significant undertaking to make the changes. Mr. McDonnell noted that some of the changes needed for large industrial customers should be applied for all industrial customers. Mr. Traver said demand strategies might be a way to address these challenges. Mr. Lawrence said we might want to look at baselines at the facility level or production line level, not just at the equipment level. Ms. Duva noted that energy productivity could be a good metric in situations where a whole facility is the entity. Ms. Fargo-Johnson asked what vendors should do in cases where Residential customers have already changed their bulbs to CFLs. Mr. Araujo said the Companies would emphasize other measures. Ms. Fargo-Johnson asked about security measures with connected thermostats, etc. Mr. Araujo said manufacturers were required to follow security requirements. Mr. Wertheimer asked about the HES co-pay in regard to declining lighting savings. Mr. Araujo said the co-pay should not be lowered due to lighting issues because there would still be similar costs for the program.

- **VOTE on 2019-2021 Plan Budget and Initial Plan Text. Ms. Houel moved to approve the Plan text and budget, with the conditions listed on slides 3 and 4 of the Consultants' recommendations. Mr. Gorthala 2<sup>nd</sup>. Vote: all present voted to approve, except DEEP which abstained. Motion approved.**

#### SBEA Recapitalization Update

Mr. Plecs said that Eversource was close to finalizing a term sheet with Amalgamated Bank. He said after the term sheet was completed, they would begin to work on the contract language, which could take a long time, perhaps to conclude around the end of the year. Therefore, he expected that they would be able to start in the beginning of 2019. Mr. McDonnell UI was in discussions with the Green Bank.

#### DEEP summary of schedule and process for cost-effectiveness testing public meetings on September 13 and in mid-November

Ms. Duva provided a presentation.

#### Other

Mr. Dornbos proposed that the Board should eliminate printed packets for the Board meetings, except for the agenda, minutes, and certain other documents. Ms. Houel said she agreed with Mr. Dornbos' recommendation. There were no objections expressed for this recommendation, so therefore the Board will no longer have full printed Board packets at the meetings.

**Closing Public Comments** – none.

The meeting adjourned at 3:20 pm.