



**Energy Efficiency Board
Commercial & Industrial Committee Meeting**

Tuesday November 8, 2022

1:00 – 3:30 PM

[Meeting Materials](#) | [Meeting Recording](#)

Minutes

1. Roll Call

Board members: Neil Beup, Anthony Kosior, Ron Araujo

Other attendees: George Lawrence, Stacy Sherwood, Ravi Gorthala, Amy Thompson, Mark Grindell, Diedre Sanders, Dan Robertson

2. Public Comment

There were no public comments.

3. Programs and Planning

a. Industrial Assessment Center in CT – Amy Thompson and Ravi Gorthala

Mr. Ravi Gorthala provided a [presentation on the Industrial Assessment Center](#) that included a Program Overview, mission & goals, an introduction to the team and partners, and how to get involved. The presentation also included examples of projects.

Mr. George Lawrence asked whether water treatment plants were eligible for an industrial assessment and Mr. Gorthala said they were.

Mr. Lawrence noted that recruitment for 20 industrial sites per year may be a challenge, and asked how the Center has engaged with the Companies to promote participation. Mr. Ron Araujo said the Companies are trying to get the IAC website on the Energize CT website. Mr. Araujo noted that Eversource is targeting industrial customers that have not participated in the program yet. Ms. Amy Thompson added that the Center has a monthly meeting with the Companies that addresses issues and develop approaches to improve the success rate and drive participation.

Ms. Thompson added that the Center is prioritizing manufacturers that are in the 25 distressed communities. Ms. Deidre Sanders expressed an interest in discussing how these communities are being reached with the Center and offered her expertise as the Board's DEI Consultant. Ms. Thompson said she would follow up and Mr. George Lawrence said he would make the connection via email.

Mr. Mark Grindell, Avangrid, asked whether there is confusion for customers given that this program is marketed by two separate entities. Mr. Araujo noted that is something he is considering. Mr. Araujo discussed the benefits of the program.

Mr. Lawrence asked how long it takes to get an assessment to the database. Mr. Gorthala said it takes about 60 days to get the report complete and sent to the customer and DOE, from there it may be another week or so before the assessment is added to the database.

Mr. Dan ___ asked if the Center was tracking energy storage and peak demand. Mr. Gorthala said this is a focus of the center.

b. C&I highlights of the new website – Marketing

Ms. Loida Ayala, Eversource, and Mr. Mark Grindell, Avangrid, led the Committee on a live walkthrough of the new website. Ms. Ayala walked through the navigation of the new site, highlighted new features, and demonstrated the customer experience.

While Ms. Ayala was walking through the C&I Assessment navigation, Mr. Grindell suggested that the Companies connect with the Industrial Assessment Center to get pertinent information and links added to the site.

Ms. Ayala noted the companies are working on fixing the rebate search page to ensure Multifamily shows up.

Committee members were able to ask Ms. Ayala to walkthrough specific pages and navigation, like Strategic Energy Management, manufacturing solutions, etc.

c. C&I 3rd Quarter Metrics report – Companies

Mr. Larry Rush, Avangrid, introduced himself to the Committee, he recently moved from the Residential team at Avangrid to the Commercial team. Ms. Jordan Schellens and Mr. Larry Rush provided a joint [Quarterly Report for Q3](#) that summarized C&I results. The presentation included an overview of portfolio metrics and year-to-date results for each company, broken out by fuel type.

4. Planning for January C&I Committee meeting (no December meeting)

Mr. George Lawrence reminded attendees that there will be no December C&I Committee meeting. Meetings will resume in January. The January C&I Committee Meeting will be hosted by the CT Center for Advanced Technology. Mr. Lawrence outlined the additional activities for those that attend in person. Attendees will need to register to attend in person and will receive an email from the Executive Secretary.

Mr. Lawrence led a discussion on the tentative agenda for the meeting, outlined below. Ms. Jordan Schellens asked about a snow date and Ms. Stacy Sherwood noted that March may work best for a back-up date and Ms. Schellens said she would organize that.

Ms. Schellens noted that the CCAT pilot should be added to the Industry 4.0 technology item and she would handle the details. Mr. Lawrence asked if Demand Response results would be ready for January. Ms. Schellens said it would be, and added the Companies want to also discuss Equity Metrics in January. Mr. Deirdre said that the DEI team is working on reporting out on Equity Metrics framework at the EEB meeting and would like to connect with the Companies prior to the presentation in January.

Ms. Schellens asked how 2023 planning is coming and asked if Mr. Lawrence wanted to meet in December to put together the framework. Mr. Lawrence said that he would provide the partially .

Ms. Schellens said that the Condition of Approval #8 Update should be included in the January agenda.

- a. In-person meeting for EEB members and Company personnel at CT Center for Advanced Technology in East Hartford on January 10, 2023
 - i. 11:00-12:30 Introduction and tour of CCAT facility and operations
 - ii. 12:30-1:00 Lunch
 - b. C&I Committee agenda
 - i. Planning for 2023 (in-person meetings and locations, C&I Committee topics, etc)
 - ii. Updates on industrial items from the 3 Year Plan
 1. PRIME expanded eligibility
 2. Outreach to underserved manufacturers
 3. Small Manufacturer Initiative status
 4. Sales training for Manufacturing/Industrial market actors
 5. Thermal storage/phase change materials pilot status
 - iii. Demand Response results for summer 2022
5. Adjourn