



C&I Committee Meeting
Tuesday, January 10, 2023 | 1:00PM – 3:30PM

[Meeting Materials](#) | [Meeting Recording](#)

MINUTES

1. Roll call

Board members: Amanda Fargo-Johnson, Anne-Marie Knight, Anthony Kosior, Shubhada Kambli (DEEP), Walt Szymanski, Larry Rush, Neil Beup, Ron Araujo

Board consultants: Allison Carlson, Stacy Sherwood, Phil Mosenthal, George Lawrence, Emily Rice

Other attendees: Alex Sopelak, Brian Sullivan, Colleen Morrison, Dan Robertson, Dave McIntosh, Donna Fusco, Jeff Howard, Jordan Tuttle, Seema Alim, Thomas Martinez, Mike Weissmann, James Beatrice, David Dobratz, Mark Rubano, Jordan Schellens, Claire Sickinger, Paul Tangredi, Randy Vagnini, Jillian Winkertorn

2. Public comment

There were no public comments.

3. Industrial updates from Three-Year Plan

The Companies provided a presentation on [industrial programs and updates](#). First, Mr. Paul Tangredi and Mr. Nasir **Last Name**, CCAT, discussed Industry 4.0 Technology inclusion in Energy Opportunities as well as provided an overview of the CCAT Pilot.

Mr. **Last Name**, CCAT, provided an overview of the CCAT Pilot. Mr. Tangredi discussed potential next steps for Industry 4.0 Technology (slide 24) and challenges of adopting Industry 4.0 Technologies (slide 25). Mr. Ron Araujo asked if the data captured in the pilot is being stored in the cloud. Mr. **Last Name** said that the data is not captured on the cloud. It is recorded on the device, and key data points are extracted. Data analysis is performed on the cloud.

Mr. Neil Beup discussed that resources into non-traditional energy sources can provide ancillary benefits like efficiency. Mr. Beup commended the pilot and approach.

Mr. George Lawrence asked what the timeline is for Phase 2 and Phase 3 in the CCAT Pilot. Mr. **Last Name** said Phase 2 is anticipated to be completed in the next couple months. Phase 3 requires software development, and CCAT hopes to finish this phase by the end of the year.

Mr. Dave Dobratz, Eversource, asked what changes would be required to reduce the baseline. Mr. Dobratz explained that “speeds and feeds” can be adjusted in real-time to affect the load. Controlling these settings in an adaptable way enables power consumption reduction.

Mr. Mark Rubano discussed a small manufacturing pilot, the Processed Reengineering for

Increased Manufacturing Efficiency (PRIME) program and expanded eligibility (beginning on slide 27). This included an overview of the PRIME program and a customer case study (slide 30). Mr. Rubano highlighted Business and Energy Sustainability (BES) solutions and provided some information on the Small Manufacturer Initiative (slide 32). Mr. Dave Dobraz, Eversource, asked for feedback on expanding eligibility. Mr. Rubano explained that demand-based eligibility has widened the pool.

Mr. Neil Beup asked how the Board can leverage the PRIME success story presented in marketing. Mr. Beup noted that both the CCAT results and the PRIME success story are valuable and it's important to figure out how to share these case studies more broadly. Mr. Beup suggested adding information to the Energize CT website. Mr. Rubano said that getting collateral created is relatively simple, but suggested that a comprehensive, cohesive strategy is needed.

Ms. Jillian Winkertorn provided information on targeted outreach the Companies are conducting for underserved manufacturers (beginning slide 34). Ms. Winkertorn discussed the strategy behind this outreach and provided an overview of the IAC Program. The Companies partnered with the Industrial Assessment Center (IAC) to identify 26 customers in distressed communities, and Ms. Winkertorn highlighted the marketing plan.

Mr. Beup asked if the Companies have connected with the DEI Consultant on this work. Mr. Araujo said that the Companies worked with UCONN/IAC to prioritize customers and develop a broad list. **Mr. Lawrence said he would ensure the DEI Consultant received this information.**

4. Company response to Condition of Approval #8

Ms. Jordan Schellens and Mr. Larry Rush provided an [update on the Companies' response to COA #8](#). Ms. Schellens explained the background for, and details of, COA #8 (slides 2-3) and provided the roadmap for executing a response. Ms. Schellens summarized DEEP comments and shared the pilot timeline, goals, and next steps. Mr. Ron Araujo asked for qualifications to enroll in the pilot. Ms. Schellens explained that the program captured the largest 32 customers and required out-of-the-box measures.

Mr. George Lawrence asked if the 32 eligible customers attended the kickoff and whether applications have been received. There were about 15 eligible customers that signed in and no applications have been received yet. The presentation from the kickoff meeting was distributed to all eligible customers.

Ms. Shubhada Kambli asked if there is cross-sharing of leads across programs and pilots. Mr. Araujo explained that the Industrial Assessment Center provides a copy of each study to the Companies so they can follow up with applicable incentive programs. Mr. Rubano added that PRIME and IAC won't have much cross-over given the volume for IAC.

5. Equity metric updates

Ms. Jordan Schellens and Mr. Larry Rush provided an [update on equity metrics for C&I](#). This presentation includes matrix of effort versus impact, a chart of arrearage rates by usage quartile, and the top ten cities with highest arrearage rates. Ms. Schellens noted that 8/10 were included in DEEP's distressed communities list. Mr. Rush discussed the 2021 and 2022 metrics and a new proposed metric for 2023.

Mr. Lawrence suggested that the DEI Consultant provide input. Ms. Allison Carlson, DEI Consultant, shared a status update on the preliminary Equity Assessment Report and noted that the content could be informative. Ms. Schellens indicated that the Companies need to have changes for 2023 to the Board by February.

Mr. Randy Vagnini, referring to slide 5, asked if we have information on whether contractors are going into energy justice or distressed communicates, and if so, are they closing on LOAs. Ms. Schellens and Mr. Vagnini discussed the challenges of closes versus proposals, and suggested adding a column for proposals to the table. Ms. Schellens asked what could help projects close and Mr. Vagnini shared that a letter connecting the contractor with customer could help. Mr. Vagnini said he could pose this question to the CCC.

Mr. George Lawrence asked if there is an opportunity with the IRA to move more projects. Mr. Robertson said that with larger companies this could be promising, but less so for micro-businesses and smaller businesses. Ms. Alex Sopelak said it would be interesting to look at the percentage of proposals versus LOAs. Ms. Sopelak added that solutions for microbusinesses and smaller businesses are needed.

Ms. Schellens said she and Mr. Lawrence could connect about next steps with the DEI Consultant.

6. Planning for 2023

Mr. George Lawrence shared a [planning spreadsheet](#) with topics and priorities for C&I meetings during 2023. Mr. Lawrence shared that the Technical Consultants are rotating in person attendance. The spreadsheet includes topic priorities, focus areas, and lists of topics for the year. Mr. Lawrence discussed the list of topics that fall under three categories: three-year plan commitments, program design and implementation, and evaluation findings.

Mr. Ron Araujo noted that the Companies need to coordinate with DEI Consultants on the 2023 equity metrics in time for it to be filed by March 1. This includes a recommended new metric, mentioned in Item 5. The C&I group also need to plan the equity metrics in the longer term.

Ms. Schellens suggested adding an Evaluation line that includes upcoming studies and topics.

7. Planning for February C&I Committee meeting

Mr. George Lawrence led a discussion of the February agenda.

- a. Demand Response results from Summer 2022
- b. SBEA performance
- c. C&I Metrics performance
- d. Q4 update

Ms. Schellens suggested getting together in the next week or two to discuss the scope of the SBEA performance presentation. Ms. Schellens suggested adding Condition of Approval #8. Mr. Ron Araujo noted that C&I-related Conditions of Approval should be included at the right time. Ms. Claire Sickinger said that DEEP's draft determination will be available by the end of the month. Mr. Lawrence noted this could be included in the February meeting.

Ms. Schellens noted that Eversource will be hosting the in-person C&I meetings going forward.

8. Adjourn

The meeting was adjourned.